

Press Release

FOR IMMEDIATE RELEASE

17 January 2017

ITM Limited opens new Sales and Client Support office in Edinburgh

ITM, the market leading, independent specialist provider of financial services data, systems and consultancy, is pleased to announce the official opening of its UK Sales and Client Support office on Edinburgh's Princes Street.

The Edinburgh office will focus on sales, consulting and data projects for ITM's Scottish clients. It will also take on the responsibility of project management for ITM's Scottish clients.

2017 is going to be a big year for managing data and the financial services sector is facing significant challenges. Most of these challenges centre around modernising or replacing legacy systems, consolidation of different businesses models, migration of customer records from one system to another, integrating new technology and optimising data to help provide appropriate products and deliver improved customer service.

ITM is uniquely placed to assist the industry in overcoming these challenges effectively and affordably.

Guy Ridley, Managing Director of ITM said:

"In recognition of our core strengths around data solutions and expertise in pension consolidation we were recently announced as one of only six companies to help HM Treasury build prototype Pensions Dashboard services. These services aim to transform the way people engage with their retirement savings. We're delighted to be at the centre of this exciting project. It's a great initiative that will deliver real consumer benefit and will also enable us to showcase our significant knowledge and skills.

"This is an exciting time for ITM. We continue leading the way with our approach to tackling GMP and equalisation for pension trustees. In 2017, we see the peak of employers facing their automatic enrolment duties.

"Caroline Parker and Chris Dale, both Client Development Managers, are already located full-time in Edinburgh. Scotland is home to some of the biggest pension providers in the UK and over the past year, our Scottish client base has expanded considerably. So, when it came to choosing where to base our UK sales and client support office, Edinburgh was a natural choice."

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Guy Ridley / Director / ITM limited

Ends (please see the notes for editors)

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Notes for editors:

ITM is the market leading, independent specialist provider of data, systems and consultancy services.

ITM consultants are all experienced pension administration system and data specialists, able to provide advice and guidance to sponsoring employers, trustees and scheme managers on how to identify, manage and correct all system, process and benefit data issues. ITM consultants have extensive knowledge of:

- ▶ **All leading pension and financial services administration software packages.**
- ▶ **Bespoke pension administration systems build and implementation management.**
- ▶ **Pension administration operational processes.**
- ▶ **Data risk auditing, cleansing and data migration.**
- ▶ **Large scale legacy data and benefit calculation projects.**
- ▶ **Strategic pension administration operational review and outsourcing advice.**

ITM provides these services to a range of clients that include:

- ▶ **Third party and in house administrators.**
- ▶ **Trustees and independent trustees of occupational pension plans.**
- ▶ **Benefit consultants and actuaries.**
- ▶ **HR, payroll and flexible benefit providers.**
- ▶ **Insurance companies.**
- ▶ **Financial advisers and wealth managers.**

ITM provides a range of system solutions that enable administration to be undertaken efficiently and accurately:

PenScope™
System delivered...

Pensions administration solution.

eDAaRT™
Data delivered...

Web based data analysis and reporting solution.

eAsE™
Auto-Enrol delivered...

Auto enrolment solution.

eMember™
Access delivered...

Web based member and client access solution.